

# A Short Guide to Having Great Conversations

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# A Short Guide to Having Great Conversations

In this report, I am going to show you how to talk to women.

This free report is the seventh report in a new series of reports that I am writing as a small “thank you” for my loyal newsletter readers.

Previous free reports include:

*The Frog Syndrome*

*How To Cure Your Fear Of Women*

*How To Change Other People’s Image Of You*

*How To Become A Smart Flirter*

*Common Dating Blindspots And How To Avoid Them*

*How To Overcome Your Breakup*

For the first time, I won’t be giving you the links to these old reports because they have now been archived. I’ve been telling you for months to either save them or print them out before I pull them off the net...so if you think I’ve been joking...surprise! (Note: These reports will continue to be available to paid members of the [Smart Dating Course](#). If you’re still not a member yet, I highly recommend that you join because I really think it is *the* best program out there!)

## The Three Components Of a Good Conversation With Women

Let us start by discussing the four components of a good, flirty conversation. They are:

1) Material / Topics

What to talk about. Conversation topics, jokes, stories, quotations, and so on.

2) Conversation Skills

How to keep a conversation going. Conversation skills such as active listening.

3) Delivery

How you deliver your part of the conversation. Voice tone, body language, and so on.

4) Sexual Tension

Flirting with the woman and acting like a challenge to increase attraction.

This report will focus only on the first two. I can only show you how you can become a better conversationalist *in general* due to the size of this *short* guide. I'm not going to talk about delivery or sexual tension because those two topics could fill up entire books. But even improving your *conversation skills* alone should help you a lot in the dating game if you're not a good conversationalist already.

## The Biggest Myth About Talking To Women

One of the biggest myths about talking to women is that you have to be "good with women" to have a good conversation with them.

I disagree.

I think you just have to be good with PEOPLE in general.

Here...I have a question for you:

***Would you feel comfortable chatting up a random stranger on the bus?***

If the answer is not a firm “yes”, then your communication skills and social skills are holding you back in the dating game.

Tell you a secret...

Of all the "players" I have met and interviewed, they all share a common trait.

They're always very sociable people.

ALWAYS.

And I don't mean they are just sociable with women. They are sociable with EVERYONE they come across.

EVERYONE!

It's all part of being “alpha”. When they meet a new guy, they give the guy a pat on the back and make him feel comfortable to join in a conversation.

In short, they are natural, charismatic leaders with great social skills who can strike up a conversation with you any time they want – no matter you're a hot model or just another guy sitting at the bar.

Don't believe me? Okay. Let's look an example scenario.

One of the oldest tricks for a player to separate a woman from her friends or boyfriend is to get another player (or wingman) to keep her friends or boyfriend busy while he talks to her.

Now...pretend you're the wingman of the player.

Do you think you have the skills to keep her boyfriend or girl friends "busy" while your buddy works on the girl?

Do you think you have the skills or courage to deal with a *very* pissed off guy, make him feel that *everything* is okay, and that you're actually his *friend*?

Do you think you can keep a whole *group* of girls entertained so that they'll forget about their friend?

If your answer is "yes", then chances are, you don't really have any trouble talking to the ladies right now.

If your answer is "no", then don't blame it on your fear of women. Blame it on your fear of *unfamiliar social interaction* in general.

Here's another example:

Let's say you've been invited to a party with someone you met at school or work. When you arrive at the party, you find that you do not know anyone there except for the host. If you're not good with people, you'll probably think, "What the heck am I doing here? I don't know anyone here!" And when your friend the host introduces you to a stranger – male or female – you may say, "Hi...nice to meet you..." and come to a dead stop. Or, you may keep dipping into the chip bowl during a group conversation so that you can listen without having to say anything!

On the other hand, if you're comfortable with meeting new *people* in general and making people so *comfortable* around you that they'll want to keep in touch or hang out with you in the future, then you're going have NO problem meeting women at all. All you'll have to do is to flirt with them a little bit to raise the chemistry, and they'll be yours.

If you're "not there yet", don't worry – that's what this report is for. I'm going to guide you step by step to improve your communication skills and become a better conversationalist in general. You can then use these new skills to expand your social circle... and meet many women on the way!

## **What To Talk About – Basic Preparations**

Do you ever run out of things to talk about?

Do you ever have trouble joining in a conversation because you don't know enough about the topic?

If so, you need to work on your **general core-knowledge**.

There are four parts to your general core-knowledge.

- Books and recent events
- Street smarts
- Interesting / funny stories and experiences
- Jokes and quotes

Here are some suggestions on how to improve each area:

### **Books and Recent Events.**

- 1) Spend at least 15 minutes a day reading the newspaper. Browse the headlines again before you head out.
- 2) Read at least 2 books every month. Go to a random section of the library and take out a book on a subject you haven't read about before.

- 3) Keep track of current books, movies, and music.
- 4) Read lots of book summaries – especially if you also wish to enhance your career. For example visit:

<http://www.bestbooksummaries.com>

### **Street Smarts**

- 1) Don't get stuck in your own world.
- 2) Don't waste your life on computer games.
- 3) Go out and meet lots of DIFFERENT kinds of people.
- 4) Avoid avoidance. Don't be afraid of handling tough situations. The more you handle tough situations, the "smoother" you will be.

### **Interesting / Funny Stories**

- 1) Travel, travel, travel!
- 2) Go out a lot.
- 3) "Be crazy" so that you'll have wild stories to tell.
- 4) Meet tons of people and hear their stories too.

### **Jokes and Quotes**

- 1) Read joke books.
- 2) Read autobiographies.
- 3) Keep a journal of good jokes and quotes.
- 4) Go to comedy shows.

## **But Wait...Knowing Things To Talk About Is Not Enough...**

But of course, knowing what to talk about isn't enough, especially if the other party is NOT interested in what you're saying.

Here's where conversational skills such as active listening come in.

Take a look at this email I received the other day. It is quite entertaining:

*You should hear some of the lame conversations I hear at my gym. Ya know what's even more annoying to have to bare witness to though? When a man DOESN'T realize the conversation is going nowhere and keeps rambling on anyway. The other day, I was at an amusement park on a date with this very attractive Hispanic, and as we were waiting in line for this roller coaster I was somewhat eves dropping on a conversation taking place between this guy and an attractive young Asian. The guy was going on and on about mechanics and how roller coasters operate, his date was having none of it though and quickly started showing the signs you've listed. The guy went on for at least a good 15 minutes and just wouldn't shut up. Then, after what seemed like an eternity, he FINALLY realizes she's not listening so he changes topics and starts bitching about the hot summers we get in Montreal! From that point on until we finally got on he just kept going on and on about the weather in different cities, it was so bad that his date eventually just turned around and started staring at the roller coaster and watched the train run through each course, THEN, after the ride, he has the ODASITY to try and put the moves on her! Think you can pretty much piece together what happened from there LOL. Good thing I was on a date, cuz I SOO wanted to take a piece of the wooden track and beat him over the head with it, lol.*

### **Skill #1: Focus on other person**

The first skill that I'm going to teach you is to FOCUS ON THE OTHER PERSON!

Dale Carnegie has once said, *"It's much easier to become interested in others than it is to convince them to be interested in you."*

I agree with him!

From now on, whenever you talk to a person, I want you to put the focus on the OTHER person instead of yourself.

Forget about bragging about yourself or talking about things that don't really matter to the person. LISTEN HARD and see what the person is REALLY interested in. If there's a topic that seems to "click" with the person, GO WITH IT!

Here's a good way to accomplish this:

Active listening.

It's MUCH easier to let a person talk than to do all the talking yourself.

First of all, you won't have to worry as much about what you should talk about. Secondly, most guys out there only know how to brag about themselves when they meet someone. So if you learn how to pay close attention to the person and not yourself, you will do better than most guys already.

But unlike what most shy guys think, active listening does NOT equal "just listening". You don't want to just sit there and listen. You want to show you're actually interested in what the other person is saying by participating in the conversation.

Here are some sample phrases you can use to show your interest:

"Wow..."

*"How interesting"*

*"Yes"*

*"Go on"*

*"Tell me more..."*

*"I totally understand."*

*"No way!"*

*"What happened after?"*

Here's the best part, if you use these phrases to listen attentively to the other person and only inject a thought or comment or two every now and then, they will often NOT realize that it was THEY who did most of the talking. Instead, they will think you're a very cool, friendly and social person!

## **Skill #2: Lead the conversation**

I want you to know that just because you're letting the other person speak more doesn't mean you should lose control of the conversation.

**You should always be in control of a conversation.**

I can't emphasize this enough.

Don't forget that most people in this world are looking for people to follow. If you don't assume control of a conversation, chances are, the other person won't want to lead either. And guess what will happen after?

That's right. The conversation will end.

A lot of times, when a conversation has “dead air beats” (silences), it’s because one conversation thread has ended and nobody has taken the initiative to come up with a new thread yet. So if you get into the driver’s seat and come up with something interesting to talk about, the conversation can pick up again.

A good way to lead a conversation is by asking "open questions" instead of "closed questions". Closed-questions are questions that request a "yes" or "no" answer, such as a question beginning with "do". Open-ended questions are questions beginning with "who", "What", "why", "when", "where", and "how".

Unlike closed-questions, an open-ended question make people want to talk and go into more details. It also shows a person you CARE about what he or she thinks. And most important of all, it helps the conversation develop.

If you ask a person a closed-ended question such as "Do you like ice-cream?" you will simply get a "yes/no" answer.

And guess what happens after? DEAD AIR.

But if you ask the person "What kind of ice cream do you like?", they will have to answer something like "Vanilla", which will give you something else to talk about.

Here are some examples of open-ended questions:

*"What do you think about the movie?"*

*"Who was your favorite actor?"*

*"What do you like about the food?"*

With a little bit of practice, you will be able to have "never-ending conversations" with the people you meet!

### Skill #3: Flattery and Acknowledgement

At this point, you want to flatter the person a little bit and “acknowledge” the person. It doesn’t mean you should over-praise the person by sucking up. It just means you should give the person your approval and acknowledgement without losing your own status.

For example, you can say,

*“You know...you’re the coolest person I’ve met tonight.”*

*“Most <insert group> girls/guys I’ve met are not as <insert compliment> as you.”*

*“Well, I guess you’re obviously a man/woman who enjoys the finest thing in life.”*

With practice, you can also act like a challenge and throw in some qualification statements that you’ve learned from my newsletter and *Smart Dating Course*, such as:

*“You’re pretty smart for your age.”*

*“I change my opinion about redheads. Actually, not yet...”*

### Skill #4: Find Out What The Person Wants

Next, in order to deepen the conversation, you’ll need to find out about the person’s dreams, ambitions, and values.

Here are a few sample questions that you can use:

- 1) *“If you had all the money in the world and didn’t have*

*to worry about working, what would you be doing?”*

- 2) *“What did you want to do when you were a kid?”*
- 3) *“What is the craziest thing you have done?”*
- 4) *“If you could have one wish, which would it be?”*
- 5) *“What is the one thing you have always wanted to do?”*

Note: The person will often ask you the same question after they have answered you. So make sure you think about your answers to these questions before you use them!

## **Skill #5: Paraphrase Their Dreams and Find a Common Link**

Once the person has told you about their dream, paraphrase what they've just said to you and try to find something in common with your own dream. Or, if you share a different dream, at least show how much you understand and admire what they've just told you.

For example, you can say...

*“Yeah, I guess I can relate to that...<insert reason>”*

*“Yeah...I've always wanted to be a <insert profession> too...”*

*“Yeah...I've always thought about how cool it would be to <insert whatever>...”*

*“You know...you remind me of how I am like when it comes to...<insert whatever>. My friends have always told me that I am crazy whenever I...”*

This is one of the quickest way to build a bond with someone!

## **Skill #6: See the Person as Unique**

Most people wish they were somehow “different” or “above” the rest of society, and you can use this to your advantage.

After you’ve talked to a person for a little while, let them know how different you think they are. They will be very flattered.

This does not mean you have to “lie” about anything.

Remember that a successful leader can often see things in people that most other people do not notice. After all, that is what a leader does – he sees the best in people, helps them become their best, and gets them to offer him assistance. He knows that in order to achieve his vision, he’ll need other people with expertise and skills that he doesn’t have himself.

In short, leadership requires you to look at a person and pick out something that the person can do better than *you*.

There’ll *always* be things that other people can do better than you, and you should acknowledge that as a leader.

Here are a few examples:

*“I wish I knew how to <insert thing>.”*

*“I wish I could <insert thing>.”*

*“You’ve gotta show me how to <insert thing> one day.”*

*“I should hire you as my <insert thing> assistant.”*

*“You know...I’ve met a lot of people...but you’re the first person I’ve met who <insert thing>.”*

Try to pick out something that most other people do not see in the person. Don’t bother to repeat the obvious. By now, you should know what the person REALLY wants. Compliment them on those!

The person is going to want to come back for more!

### **Skill #7: Motivate the Person**

After you’ve made the person feel special, you should motivate the person to chase after their dreams.

Be one of the few people in the world who can see *all* their potential.

This goes back to point #6: See the person as unique. As a leader, you should help your followers become their best!

Put a little bit of genuine faith in your new-found friend, and the person will want to hang out with you!

### **Skill #8: End Conversation Early**

Even the *best* conversation will *eventually* run out of steam, so make sure you end it before that happens. End the conversation early and talk to other people. Then come back later and say, “By the way, I forgot to ask, do you have email? We had such a good conversation we should keep in touch.” (Or any other “excuse”.)

After that, it's all the matter of setting up another meeting to have another fabulous conversation...or even a date!

## **Now That You Know How To Converse With People...**

Now that you know how to converse with people, I would like you to get out there and use your these skills to expand your social circle.

Here is a short guide to expanding your social circle and improving your social life.

- 1) GET OUT OF THE HOUSE! Cut down on computer games and television times.
- 2) Go shopping in the mall and interact with sales people, even if you're not going to buy anything.
- 3) Host potlucks and parties.
- 4) Find new hobbies and join various hobby groups.
- 5) Take a night class outside work or college.
- 6) Take dancing and yoga classes.
- 7) Invite your co-workers or college classmates to hang out with your friends.
- 8) Volunteer. Great way to meet people (and women).
- 9) Talk to at least 3 strangers every day.
- 10) Go out at least twice *every* week.

If you spend the next few months building up your social circle, I promise you'll be surrounded by women very shortly.

Then you can use the techniques you have learned in my dating newsletter and [Smart Dating Course](#) to attract them.

Flirt with them, act like a challenge, and raise the sexual chemistry. Make her melt in your arms.

If you need any help raising a woman's attraction in you, I highly recommend you to download my *Smart Dating Course* at:

<http://www.datebeautifulwomen.com/ebook.html>

It will teach you everything you need to know about how to make women SURRENDER to you.

With this information, you will be able to:

- Create ANTICIPATION and make women BEG you to take things to the next level.
- Amplify your NATURAL CHARM so you can "magnetically" attract women.
- Create that romantic "spark" with a woman by communicating with her INSTINCTS directly.
- Increase your CHEMISTRY with women so they fall for you FAST.
- Make women want to "surrender" to you because they feel an EMOTIONAL CONNECTION with you that they cannot control.
- Use body language tricks that can give you AMAZING SUCCESS with women.
- OVERCOME REJECTION with my foolproof way to pick

up women.

- Use ATTRACTION PSYCHOLOGY on sexy women.

Just look at some of what my past readers have to say about my course:

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*Hey man hows it goin? Your ebook is VERY good! I'm only just a little past halfway through and the women around me that I don't even know are practically fighting for my attention without me even saying a word! I can walk into a room at a party, practice your teachings, and walk out the other end in 10 minutes with at least 2 or 3 hot girls following right behind me (and most of the guys giving me the jealous stink-eye, but who cares?! lol). This is like something that can only happen in a dream! I think I will now also download all the other stuff in the paid members area as quick references. Man, I should've done all this years ago, but better late than never, right?*

*Joey P. from Pasadena, Ca.*

*Hey I just wanted to let you know you can put this in your website or success stories. This dating course was amazing. I went from killing the attraction from me ex (she would not even go out with me if she was paid probably) to having her call me back and wanting to see me again and landing a date with a model running for miss Ohio.....this was never possible before this book. I want to say thank you.*

*Derek M. from Canton, Ohio*

*Marius,*

*I must say, I think you highly for the content offered in your e-books. I'll admit, I haven't read everything word-for-word all at once, but over the course of a month or two, I pretty much had the stuff down. I was recovering from an auto accident and was in extensive recovery, thus my social scene was far from in order! I used the time in part to learn your material. Although I was in a wheelchair at the time, I knew it was temporary. After the loneliness of being forced to move back in with my folks at age 26 (I'm a student studying neuropsychiatry), I decided that I would give the online services a shot. E-Harmony seemed the most practical and reliable, so I joined. Using just a fraction of your techniques, and even integrating others into different actions over e-mail and the phone, I developed a sense of character that seemed to really draw the ladies in once we made contact (which I would only pursue the ladies if they contacted me first, with a few exceptions). Well, it was business as usual for the first two or three months, only I was the one calling the shots, if you know what I mean. Then, I received a request for*

*communication from a young lady across town. After going through the formalities of the "multiple choice" questions, it came time for the personal e-mail, and since she initially approached me, I had to be the sender. Well...Let's just say she must have been pretty impressed based on the response I got -- and the pictures -- and the text messages on the phone, etc etc. Well, out of the blue one day (about three days after I got her number [on the second e-mail]), I just called her. Though shocked at first, the sound of my voice and the things I had to reply with really put her at ease. I was straight up and to the point -- Meet at the local bar and grill, we'll have lunch, then go from there...Well, needless to say, I had her back at the house within an hour. She acted like a little girl who had been given her first puppy! Of course, you know the way things go -- Here we are, five months later, about to get a place downtown together. She is everything I've ever dreamed of, and I know the confidence I gained from your program is responsible for a lot in this whole scenario. I definitely plan on taking this one in -- Oddly enough, I find myself back in the material; as I do plan to "pop the question" in a few months, and I want to be sharp and ready! Thanks a lot, bro-- much appreciated!*

*--Z. L. Christian  
Dallas, TX.*

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Just like the course has worked for these readers (and thousands of other readers), I am sure it can work for you too.

So check it out at:

<http://www.datebeautifulwomen.com/ebook.html>

Listen...

This could be \*THE\* chance for you to change your love life for the better.

So why not give it a try?

I'll be looking forward to hearing *your* success story!

Thanks,  
Marius Panzarella